



June 19, 2015

Mike Bonn
LMI Canada
451 Bird Rd.
Stirling, Ontario
K0K 3E0

Dear Mike:

The purpose of this letter is to show the results I have achieved through your facilitation of the LMI Canada process.

The Effective Productivity Program has revitalized my enthusiasm and motivation, improved my time management and communication skills, increased my determination and persistency, improved my relationship with my staff, and increased the productivity of my staff and myself.

Through my work with you and the LMI Canada process, I have had many achievements to be proud of:

- ❖ A reduction in the time for the implementation of an Advance Scheduling System into our Paramedic and Long-Term Care facilities
Time Reduction from 16 Months to 14 Months
- ❖ An improvement of our internet security through the implementation of new Next Generation Firewalls
Effectiveness Improvement From 60 % to 90%
- ❖ Approval by Council for the implementation of a Virtual Desktop Infrastructure that will reduce costs by \$310,819 over the next eight years
Cost Reduction from 100% to 68%

The net result is a *10:1* return on my investment.

The Personal Goals that I achieved through the program were:

1. Weight loss of six pound
2. A total renovate of a bathroom
(Demolition, Drywall, Lighting, Fans, Tiling, Paint, Shower, Tub, and Counter)
3. A total demolition, repair and upgrade of a roof
(Insulation Removal, New Insulation, Air Vents, Shingles, and Ease Troughs)

I will be encouraging my staff to attend the LMI course facilitated by your in the future in order to build on what we have achieved and to continue the momentum for further improvements.

I would also highly recommend LMI Canada's programs and process, and your facilitation, to other individuals or organizations looking to gain a competitive edge, to realize short and long-term goals, to improve results, to increase productivity, and to build effective and productive teams.

Sincerely,

A handwritten signature in black ink that reads "Brian Huels".

Brian Huels
Manager Information Technology
United Counties of Leeds & Grenville