



Nov 8, 2012

Tyrone Matheson
LMI
Unit 15 - 205 Matheson Blvd. East
Mississauga, ON L4Z 3E3

Dear Tyrone,

I would like to take this opportunity to share my results and the difference the LMI process has made to me personally and professionally.

The Effective Productivity Program has assisted me in breaking out of my comfort zone and allowed me to realize and reach my true potential. My self confidence and belief in my abilities has been noted by those around me personally and professionally.

Through the work with LMI Canada, I have many achievements to be proud of:

- ❖ 30% Reduction in wasted time – **from 50% to 20%**
 - **I am continually working on reducing my wasted time**
- ❖ 80% Improvements in confident communication with clients and Centers of Influence

The LMI program has made me aware of my strengths and what truly motivates me. Discovering my personality traits and how I react to situations has allowed me reflect on every situation and respond appropriately.

The net result was a *17.5:1* return on my investment.

Personal / Professional Goals Achieved:

1. Creating a Network of Centers of Influence
2. Ability to plan each day
3. I control my own success
4. I speak with authority and conviction in front of a group of my peers

Before the LMI program I could not speak to a group of my peers without being full of self-doubt. The confidence and tools that the program has instilled in me personally and professionally is priceless.

As much as I learned how to plan and prepare, without the self confidence to put my plan into action I really have nothing. What I have gained the most from the LMI program is the Self Confidence to put my plan into action and a proven framework for my continued success. I am truly grateful, to you Tyrone, for your encouragement, professionalism, understanding and support. Your encouragement to take the program is one of the best choices I have made for myself. The self-confidence that has come from taking the program has far exceeded my expectations.

I would highly recommend LMI Canada's programs and Process to anyone that is looking for the slight edge in there business and personal lives.

Sincerely,

M. Chiara Missalino

Chiara Missalino
Desjardins Financial Security Independent Network
Sales Manage / Life and Health Insurance Advisor