



May 8<sup>th</sup>, 2012

Mr. Tyrone Matheson  
LMI Canada Inc.  
1649 Concession Rd.  
Cambridge, ON N3H 4M1

Dear Tyrone:

I would like to take this opportunity to share my results and the difference the LMI process has made to me personally and organizationally.

The Effective Productivity Program has organized my day-to-day process in my business. Recognizing that focusing on your high pay off activities is key to success.

Through the work with LMI Canada, I have many achievements to be proud of:

- Reduced my wasted time by 50% (Ie- removing time spent on low payoff activities.
- Increased my sales for the quarter by 150%
- Increased my productivity by 50% (more time to spend with my family during downtimes!)

The net result is a [10:1] return on my investment.

Personal Goals Achieved:

1. Achieved my monthly activity of working out
2. Spending quality time with my wife and family
3. Cooking for my family every Sunday.

I would highly recommend LMI Canada's programs and Process to anyone that is looking for the slight edge in their business and personal lives.

Sincerely,

A handwritten signature in black ink, appearing to read "Ryan W. Andersen". The signature is fluid and cursive, with a long horizontal line extending to the right.

Ryan W. Andersen  
Life and Health Insurance Advisor  
Desjardins Financial Security Independent Network